



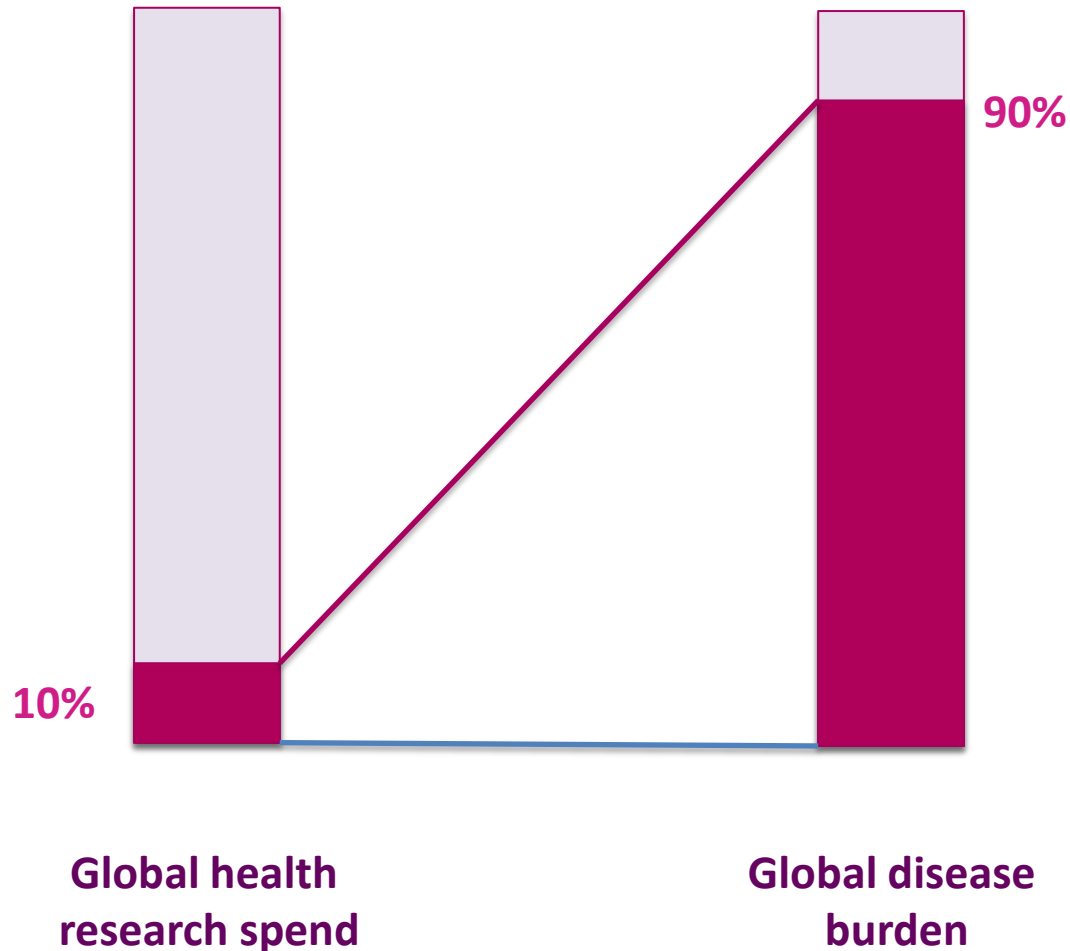
Malaria R&D in a time of global partnerships

David Reddy PhD, CEO MMV

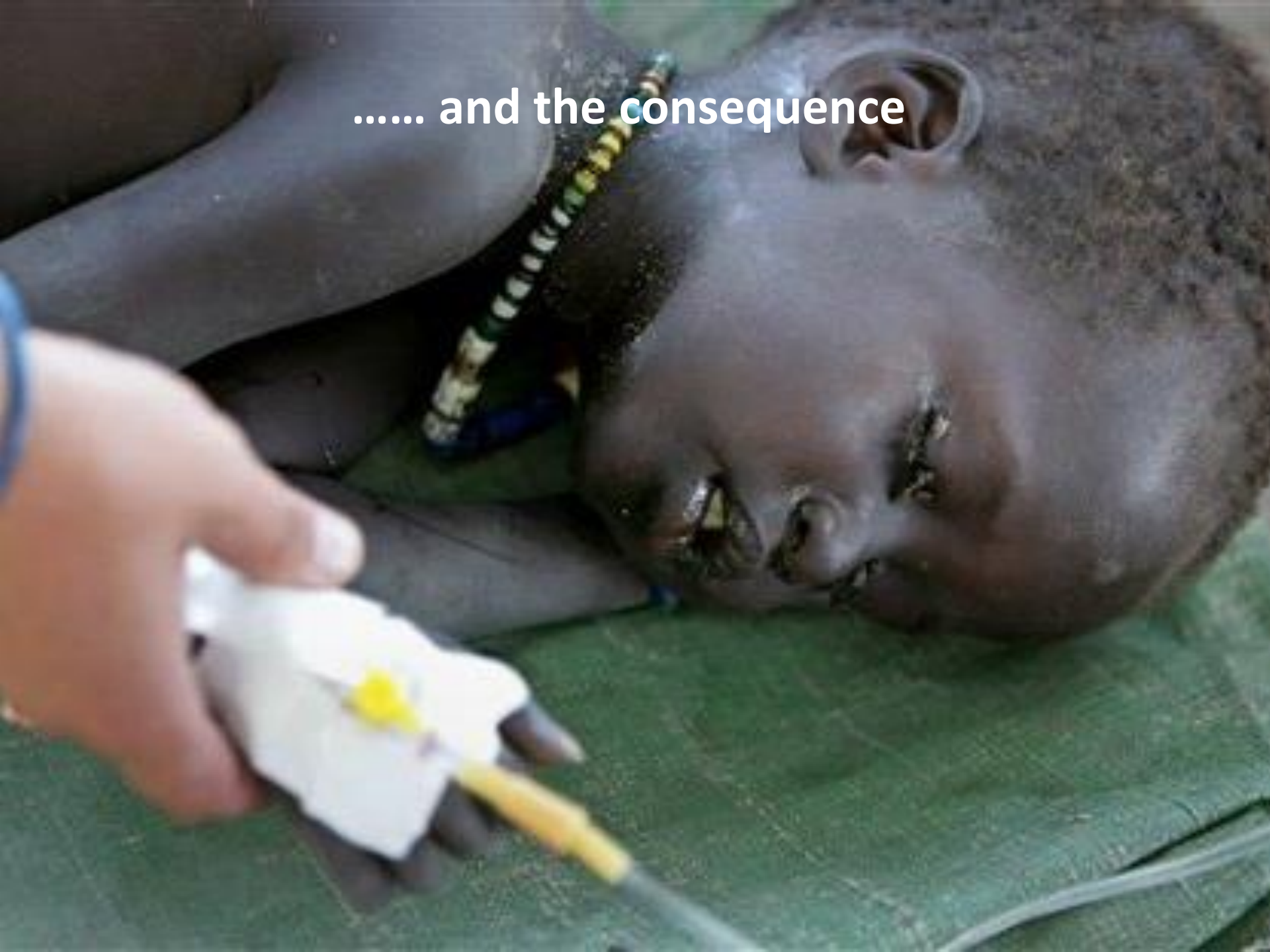
Defeating Malaria Together

Here's the issue

10/90 gap: the fatal imbalance



..... and the consequence



EAS 2014 – 18 Leaders 55% of the global population



« We welcomed the Asia Pacific Leaders Malaria Alliance (APLMA) Task Force Progress Report 2014 and agreed to the goal of an **ASIA PACIFIC FREE OF MALARIA BY 2030.**

We tasked the APLMA co-chairs to submit to the 10th EAS in Malaysia a **PLAN FOR ARCHIEVING THIS GOAL** and to implement the recommendations of the APLMA Task Forces. »



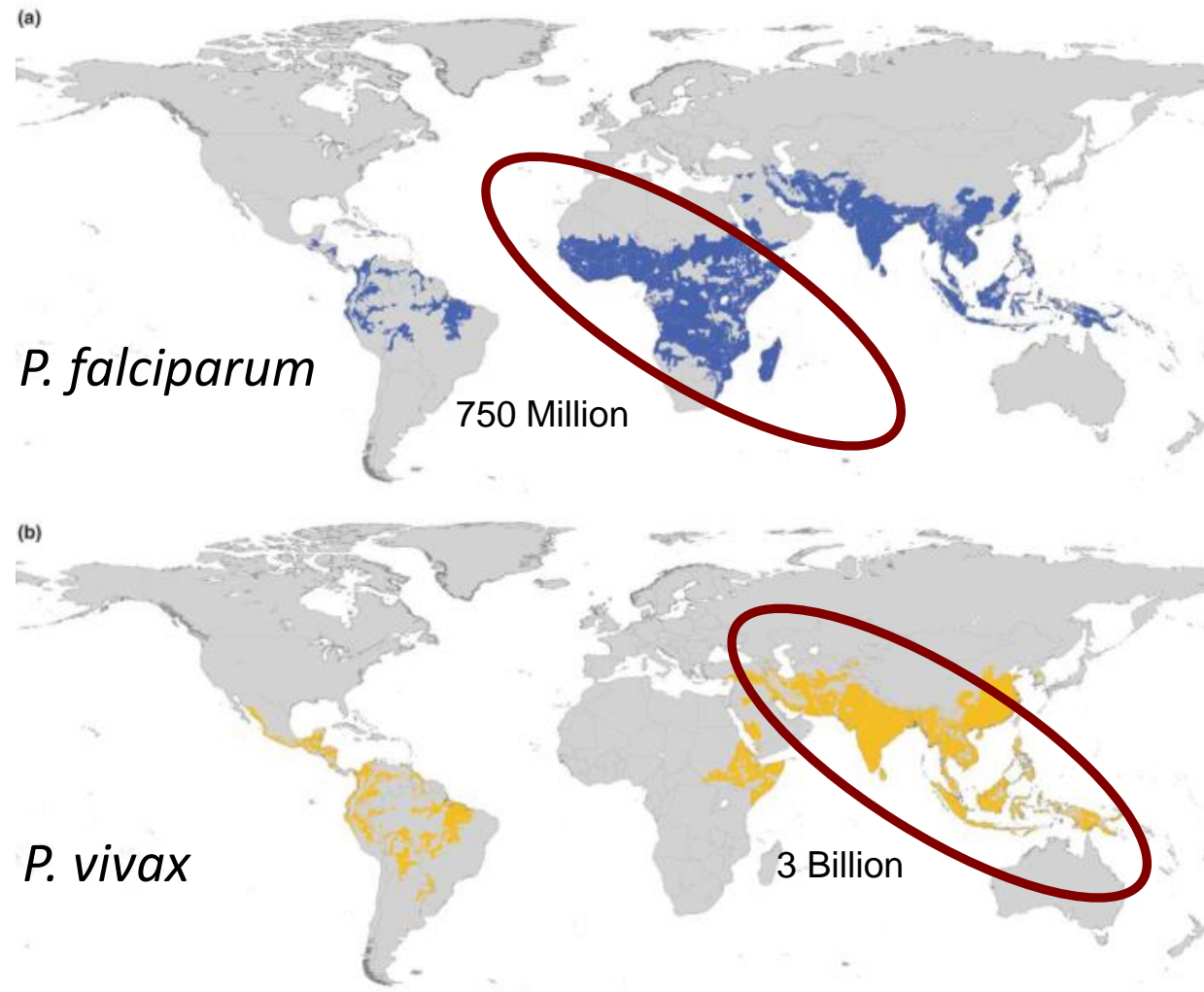
Malaria burden

90% reduction from 2015 levels by 2030

15% year on year reduction in mortality

Compares with 4% year on year currently

Malaria burden



45% of all malaria is in SEARO
(India / Indonesia)

50% due to *P. vivax*

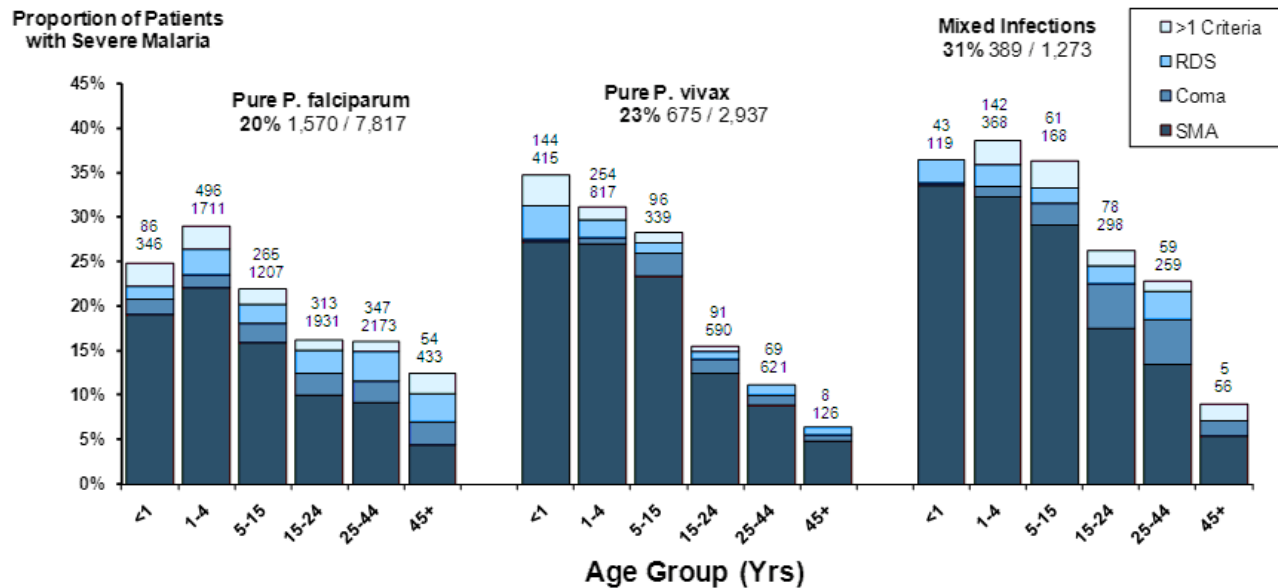
Severe and fatal *P. vivax* malaria

OPEN ACCESS Freely available online

PLOS MEDICINE

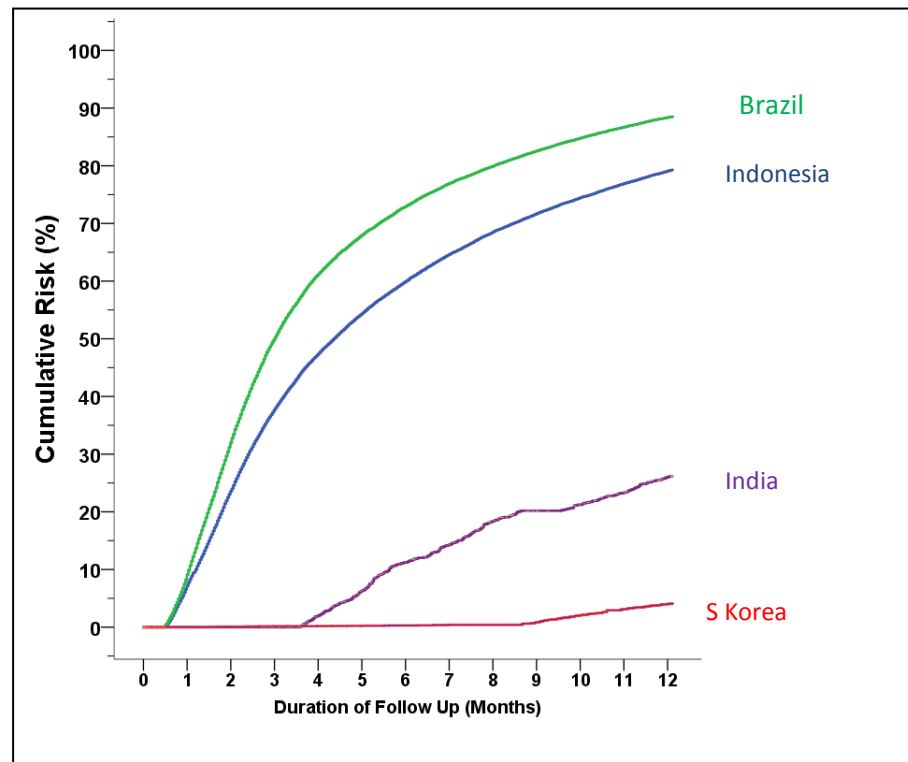
Multidrug-Resistant *Plasmodium vivax* Associated with Severe and Fatal Malaria: A Prospective Study in Papua, Indonesia

Emiliana Tjitra¹, Nicholas M. Anstey², Paulus Sugiarto³, Noah Warikar^{4,5}, Enny Kenangalem^{4,6}, Muhammad Karya¹, Daniel A. Lampah^{4,6}, Ric N. Price^{2,7*}



The predominant morbidity and mortality of *P. vivax* is related to its propensity to recur

Risk of recurrence



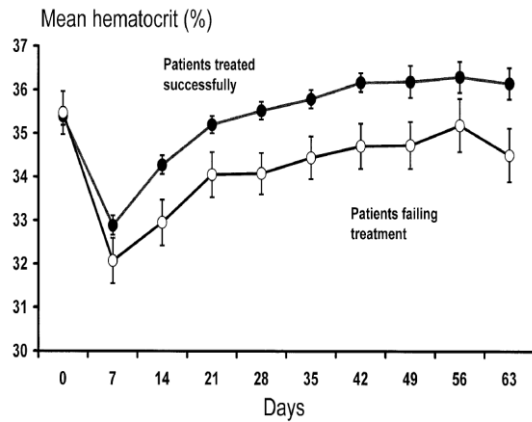
Clinical disease, anaemia, coinfections/sepsis, miscarriage, stunting, malnutrition, late mortality, increased transmission...

Recurrent malaria and anaemia

P. falciparum clinical Trials

SMRU Thailand

N= 4,007

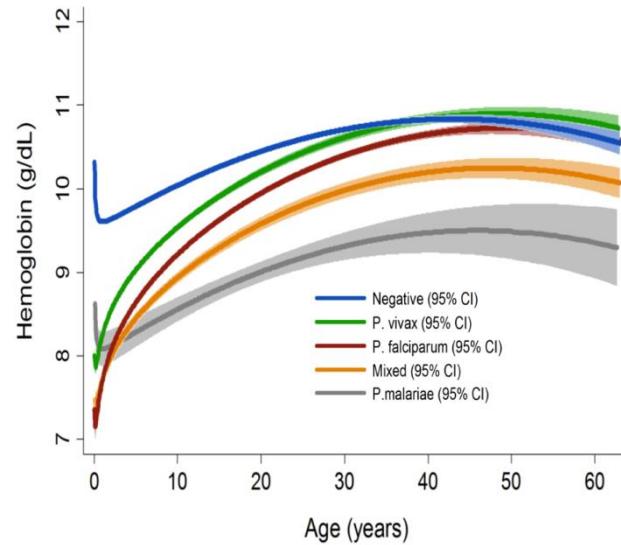


Price et al AJTMH 2001

Anaemia age relationship

Papua, Indonesia

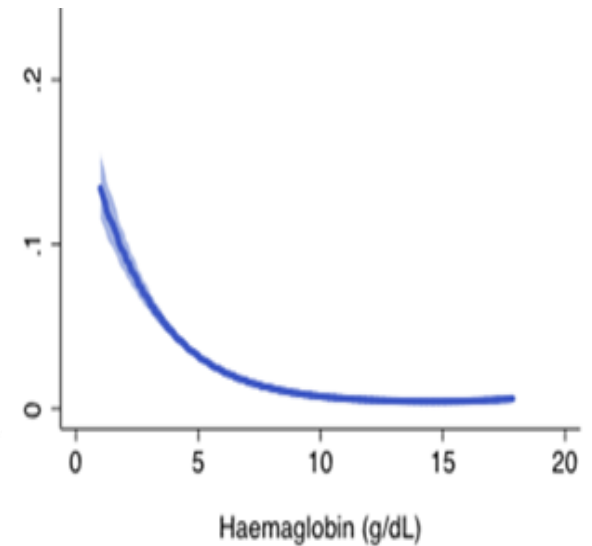
N= 219,845



Douglas et al PLoS Med 2013

Anaemia and risk of mortality

1.3% 2,781 / 219,845

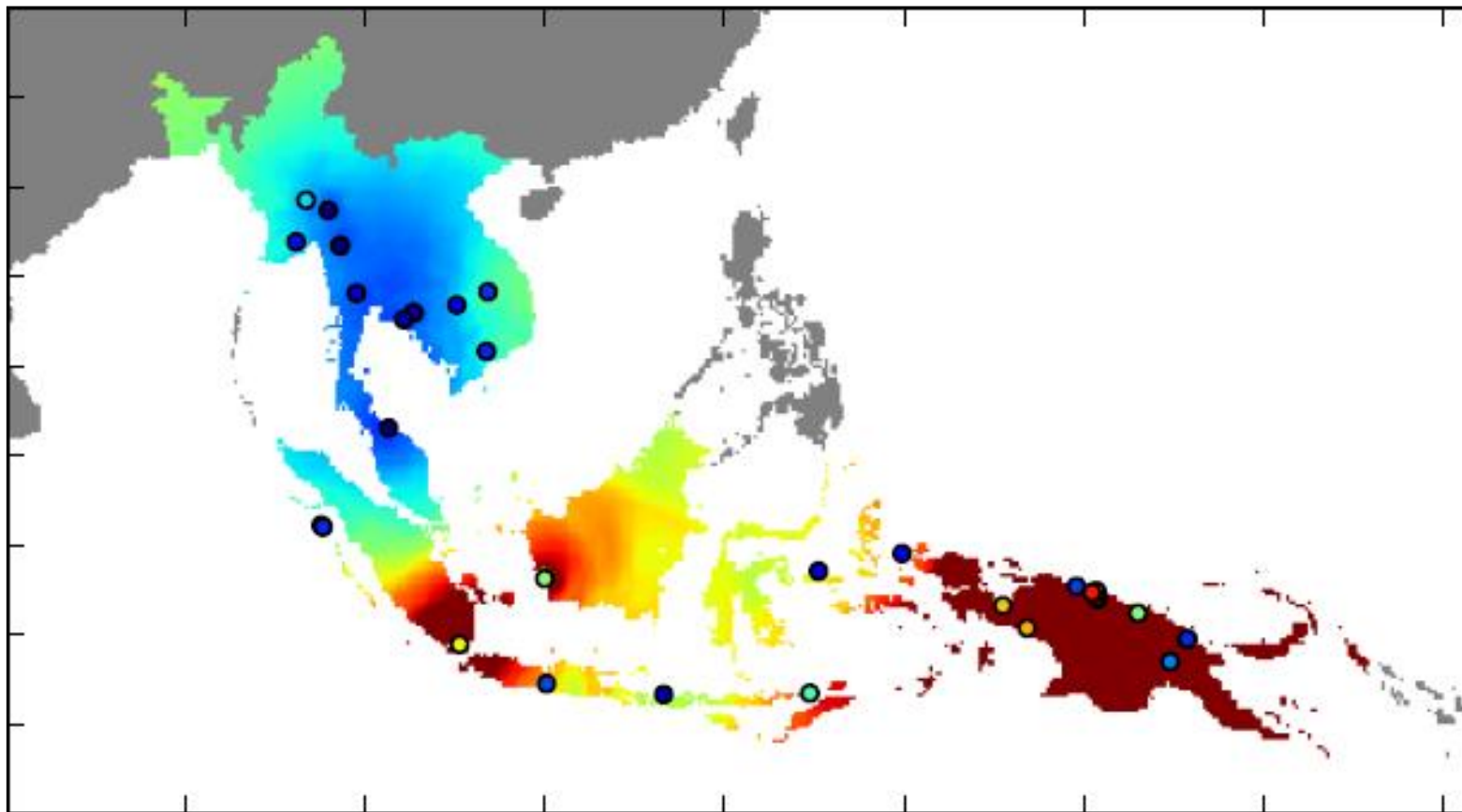


$$\text{Risk of death} = \frac{1}{1 + \exp(-(-1.44 - 0.4146 \cdot \text{hb} + 0.0006 \cdot \text{hb}^3))}$$

Douglas et al PLoS Med 2013

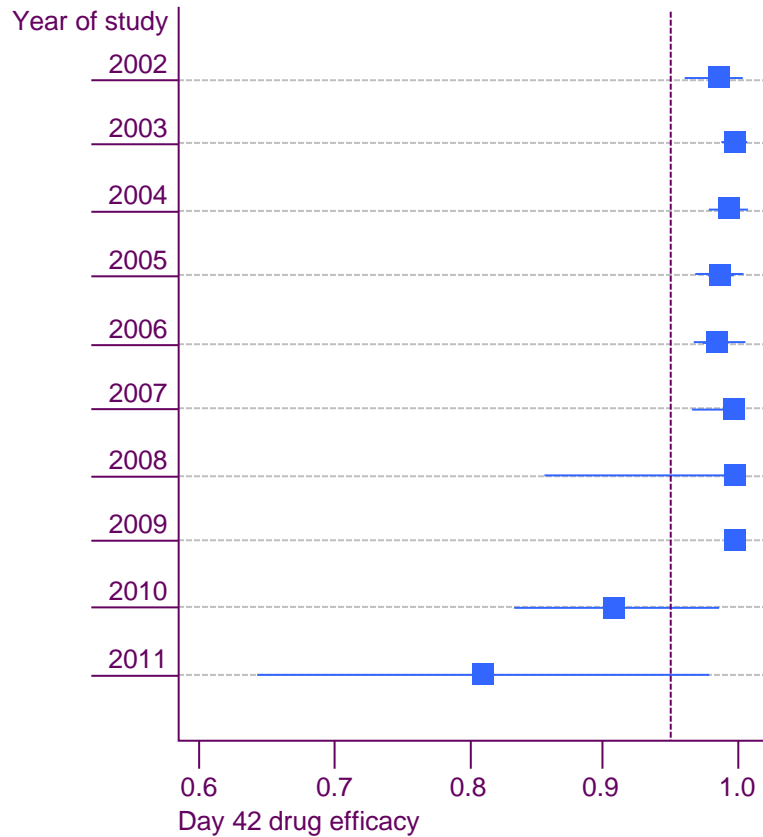
Emerging drug resistance: *Pf* and *Pv*

CQ resistant *P. vivax*

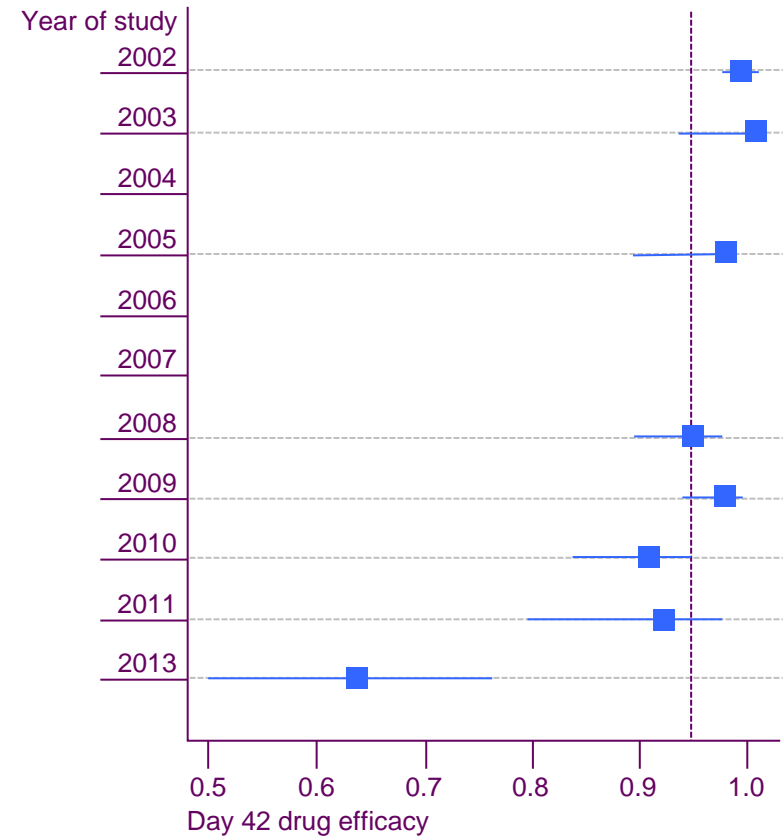


Clinical efficacy of DHA-piperaquine

DHA+PQP in rest of Asia



DHA+PQP in Cambodia



MMV

**Reducing the burden of malaria
in disease-endemic countries, by
DISCOVERING, DEVELOPING
& DELIVERING
new, effective and affordable
antimalarial drugs**



Operating model

Syndicated investment

Governments,
philanthropic

Global partnership

Funders,
industry,
academia,
NMCPs, UN
agencies,
CROs

Virtual drug pipeline

R&D and
portfolio
management

Independent expert scientific review

Supports clinical
candidate
selection and
stage-gating

Strong contractual framework

Increases
access and
good
governance

Creating value for patients, partners & funders

evaluating our contribution through 6 lenses



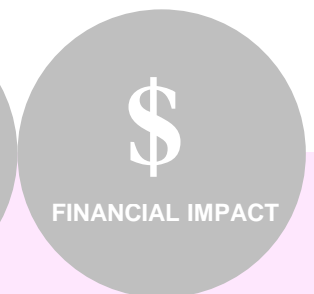
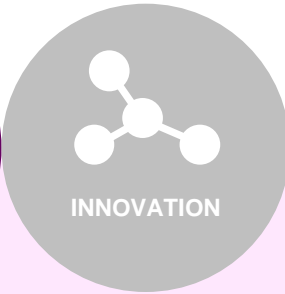
Value through competencies



Integrating malaria drug R&D

- R&D / malaria strategy
- Strong contractual framework
- Effective resource allocation
- Cost containment
- Staged financing & milestones
- Syndication of investment
- Portfolio management
- Controlling & reporting

Value through competencies



Applying accumulated knowledge

30 R&D scientists and physicians

464 years R&D experience

414 years Pharma experience

172 years malaria experience

Value through competencies



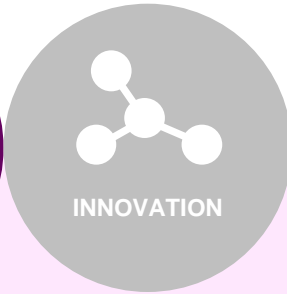
Coordinating a broad malaria medicine R&D network

130 active partners including 28 Pharma and 13 Biotech companies

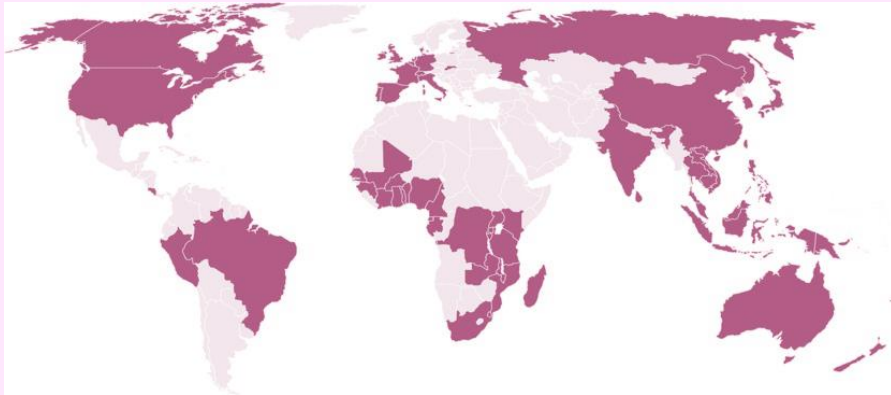
47 countries

60% of global malaria development projects

Value through competencies



Forging an integrated global effort



28 pharmaceuticals companies

13 biotech companies

56 universities

38 research institutes

72 clinical sites

50 government agencies

MMV / Australia R&D Continuum

RESEARCH

TRANSLATIONAL SCIENCE

DEVELOPMENT



e.g. Eskitis

- Blood stage
- Gametocytes stages

e.g. CDCO, Monash University

- Pharmacokinetics

e.g. QIMR/QPharm

- FIH, human blood-stage challenge model, transmission blocking

e.g. Australian

- Army Research Institute

e.g. Menzies

- Clinical isolates

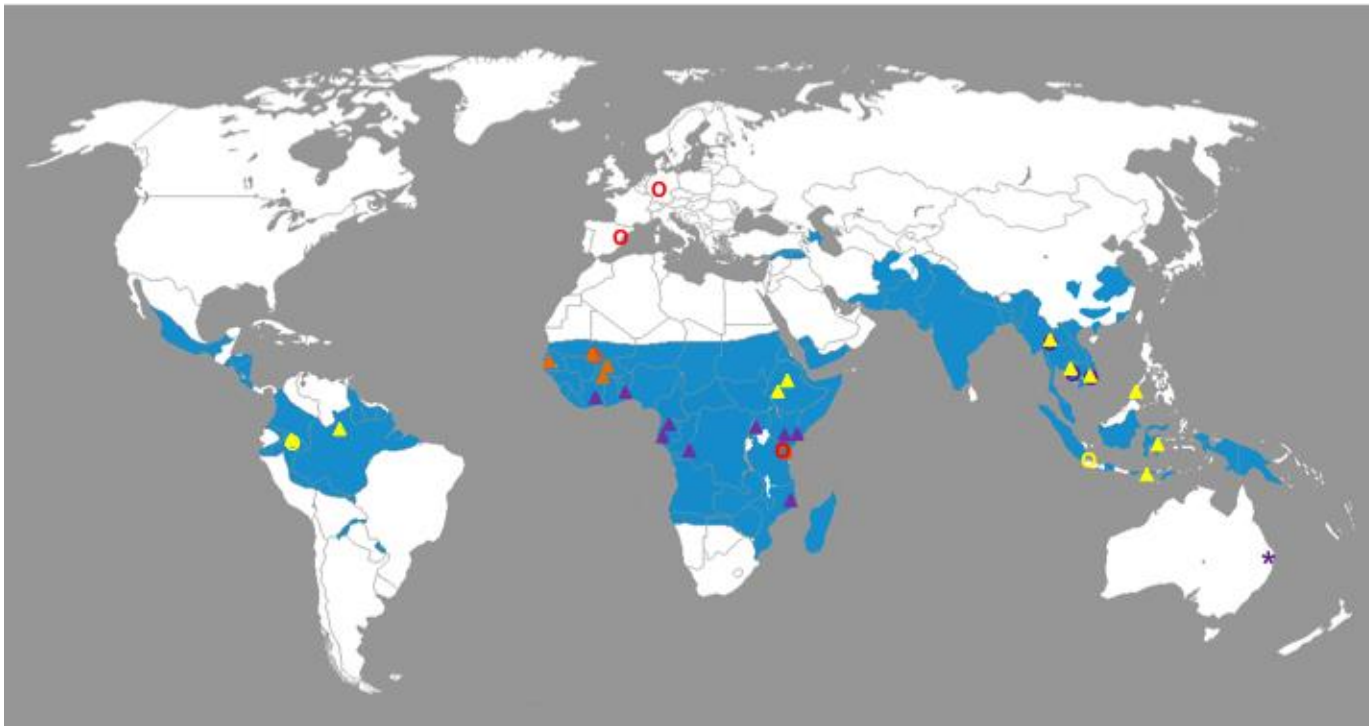
e.g. Newcrest Mining, Oil Search

e.g. d3 Medicine

- Strategic planning
- Translational science

WEHI
Burnett Institute
PNG IMR
APMEN

Clinical trial sites



TCP1/TCP2: blood-stage

- * Human *Pf* infected blood challenge
- ▲ PoC study sites
- Phase III study sites

TCP3a: relapse prevention

- ◐ PoC study sites
- ▲ Phase III study sites

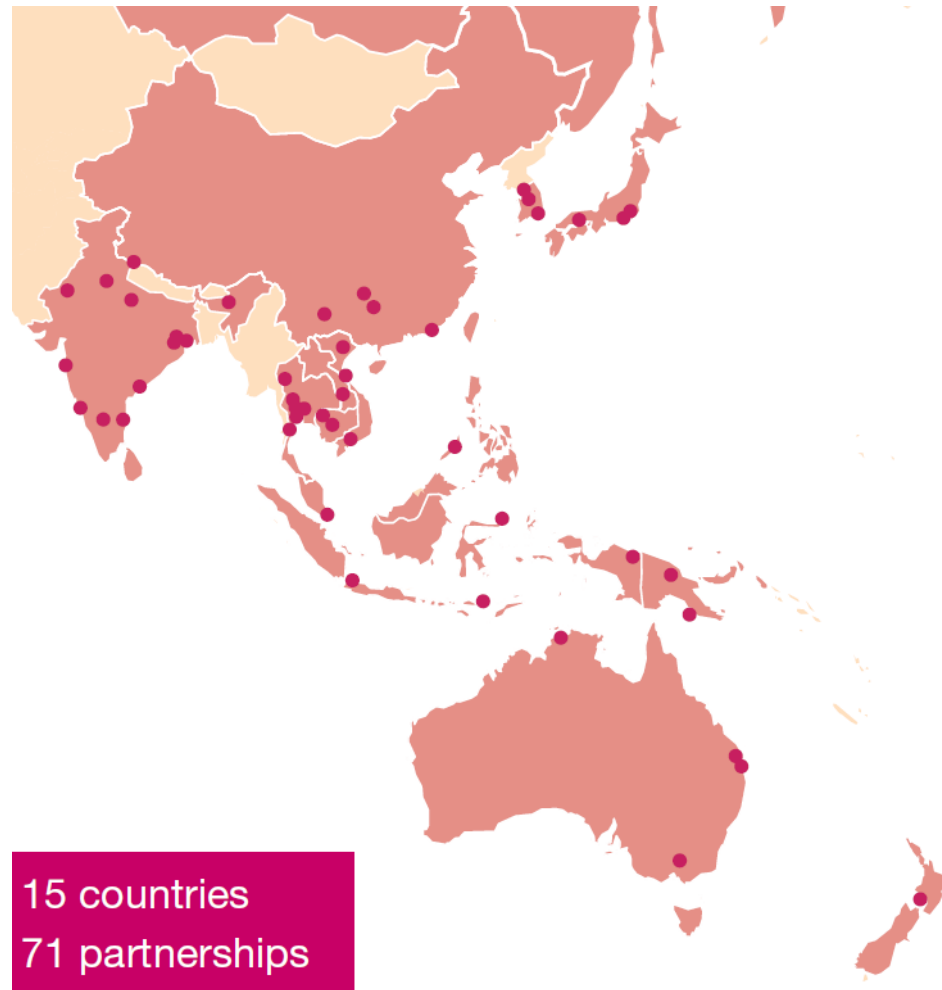
TCP3b: transmission blocking

- ◐ PoC study sites
- ▲ Phase III study sites

TCP4: chemoprotection

- PoC study sites

Broad regional network of partners



Value through competencies



Experience in drug registration processes

- EU orphan drug status
- EU article 58
- Swissmedic
- US FDA
- WHO pre-qualification
- National registrations

Value through competencies



Ensuring governance & compliance

Board of Directors

WHO, UN, donors, endemic countries, academia, public health, ex-Pharma

Advisory Committees

ESAC and APMAC: international experts in drug discovery, development, registration, manufacturing, commercialization, program implementation and public health

Financial Compliance

Swiss GAAP compliant – annual audit by KPMG.

Specific NIH, UNITAID, USAID, DFAT, Norad audits

5 GCP audits, 2 GMP audits, 1 Good Distribution Practice audit

Value through innovation



Validating new targets and discovering new molecules

Molecules targeting each step of malaria parasite lifecycle

21 new series and **12** novel candidates

compounds against **6** novel targets in the parasite lifecycle

origin of molecules split equally between industry & academia

Research

Lead optimization

Novartis Miniportfolio	Novartis 1 project
GSK Miniportfolio	GSK 3 projects
AstraZeneca Miniportfolio	Sanofi Orthologue Leads
Celgene Heterocycles	Anacor Oxaboroles
Univ. Campinas Heterocycles	Liverpool School of Trop Med/ Univ. Liverpool Tetraoxanes
Daiichi-Sanyo Screening	Univ. of Texas South-western/Monash Univ./ Univ. of Washington/ DHODH
Takeda Screening	Univ. Cape Town Aminopyridines
Eisai Screening	Univ. Sydney Open Source Drug Discovery
MMV Pathogen Box	Merck Serono Amino-alcohols
Other projects 15 projects	

Translational

Preclinical

P218 DHFR Blotec/ (Monash Univ./ London School of Hygiene & Trop Med)
SJ733 National Institutes of Health (NIH)/ (St Jude/Rutgers Univ.)
DDD498 Merck Serono/ (Univ. Dundee)
PA92 (Drexel Univ./ Un Washington/ Genomics Institute of the Novartis Research Foundation)
MMV253 (AstraZeneca)
GSK030 GSK

Human volunteers

MMV048 Univ. Cape Town/ Technology Innovation Agency
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Patient exploratory

OZ439/PQP Sanofi
OZ439/FQ Sanofi
KAE609 Novartis
KAF156 Novartis
DSM265 Takeda/ NIH

Development

Patient confirmatory

Tafenoquine GSK
Dihydroartemisinin-piperazine paediatric Sigma-Tau

Under review *

Rectal Artesunate Cipla/ Strides/ WHO-TDR
Pyronaridine-artesunate paediatric Shin Poong/ Univ. Iowa

APM

Post approval *

Artemether-lumefantrine dispersible Novartis
Artesunate for injection Gullin
Dihydro-artemisinin-piperazine Sigma-Tau
Pyronaridine-artesunate Shin Poong
Artesunate-amodiaquine Sanofi/ DND/
Artesunate-mefloquine Cipla/ DND/
SP+AQ (Sulfadoxine-Pyrimethamine + Amodiaquine) Gullin

Target Product Profiles

- **TPP1 minimal essential: 3-day cure/artemisinin-based combination therapies**
 - Artemether-lumefantrine dispersible (Coartem® *Dispersible*), generic by Ajanta
 - Dihydroartemisinin-piperazine (Eurartesim®)
 - Dihydroartemisinin-piperazine paediatric (Eurartesim®)
 - Pyronaridine-artesunate (Pyramax®)
 - Pyronaridine-artesunate Paediatric (Pyramax®)
 - Artesunate-amodiaquine (Coarsucam™, ASAQ/Winthrop®) FDC generics by Ajanta, Ipca, Gullin and co-blistered generics by Strides & Cipla
 - Artesunate-mefloquine, co-blistered generic by Acino/Mepha
- **Potential single-exposure agents**
 - OZ439/FQ
 - OZ439/PQP
 - KAE609
 - KAF156
 - Tafenoquine
- **Severe malaria**
 - Rectal artesunate
 - Artesunate for injection (Artesun®)
- **Intermittent chemoprevention**
 - Sulfadoxine-pyrimethamine + amodiaquine (SP+AQ)

Target Candidate Profiles

- Fast clearance (TCP1)
- Long duration (TCP2)
- Relapse prevention (TCP3a)
- Transmission blocking (TCP3b)
- Chemoprevention (TCP4)

Australian contribution to MMV science projects

- Non-artemisinin-based therapy
- Artemisinin-based therapy

- ★ Bioequivalence studies planned in preparation for WHO prequalification
- ★ Included in MMV portfolio post registration
- ★ First review or approval by WHO Prequalification, or by regulatory bodies who are ICH members or observers

Value through innovation



Increasing the scientific knowledge base

218 scientific publications between 2008 – end 2014

25 scientific publications in 2014

Value through innovation



Accelerating malaria R&D

MMV's malaria box

providing researchers with

400 anti-malaria compounds

to further R&D in NTDs

Delivering value through productivity



5(+2) quality products launched since 2009



* Transferred from DNDi-led partnership portfolio to MMV-led partnership portfolio 20th May 2015

Delivering value through productivity



Addressing current and future medical needs

7 new medicines
in clinical development

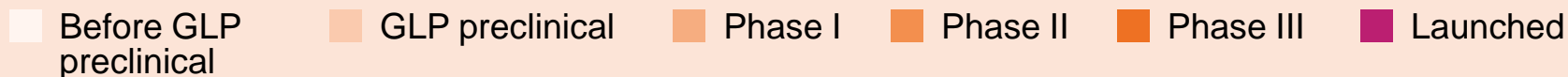
- Drug resistance
- Single dose cures
- Children & pregnant women
- Prevention of relapse
- Chemo-prevention
- Transmission blocking

Value through efficiency

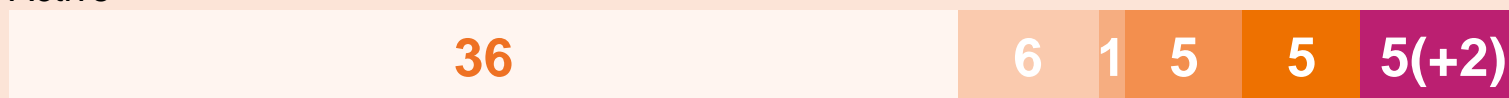


Providing rigorous portfolio management

Project progression and termination



Active



Terminated



Value through efficiency



Reducing clinical development costs

Industry estimates for clinical development of an anti-infective (Tufts)

Industry: \$180m

MMV: \$53m

Total clinical development costs for pyronaridine-artesunate

Value through efficiency



Challenging costs

Example: non-clinical toxicology study

Initial cost proposal

CRO competitive bid

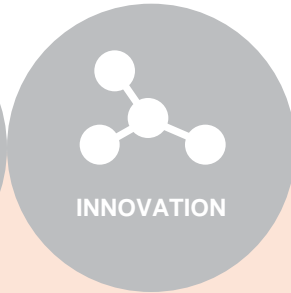
73% reduction

Final MMV share:

50% of CRO bid

13% of initial proposal

Value through efficiency



Cutting production costs

Improved routes of synthesis: eg mefloquine

Current cost API: \$800 – 1000/kg

Improved synthesis: \$400/kg

Value through efficiency



Leveraging donor funds

Pharma's 'in-kind' support

MMV donor funds \$1.00	“Matched” Pharma funding \$1.00	“In-kind” Pharma support \$1.50	Total \$3.50
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Value through health impact



Saving lives

Coartem[®] Dispersible

250 000 000

treatment courses delivered

60 000 000 to 87 000 000*

children cured

340 000*

children's lives saved

* estimates based upon drug distribution data, epidemiology / testing data and clinical efficacy data (PCR-corrected 28-day cure rate for Coartem-dispersible) and observational data

Value through health impact



Saving lives

Injected artesunate

36 300 000

vials delivered since WHO pre-qualification

55%*

reduction in mortality vs quinine in DRC

200 000 - 240 000**

children's lives saved

* Ferrari G, Ntuku H, *et al.* An operational comparative study of quinine and artesunate for the treatment of severe malaria in hospitals and health centres in the Democratic Republic of Congo: the MATIAS study. *Malaria Journal*, 14 :226 (30 May 2015)

** estimates based upon drug distribution data and clinical efficacy data

Value through financial and economic impact



Increasing access by reducing prices

Qualifying generic producers

Example: injectable artesunate

Target price/vial: company A

Actual price/vial: company B
92% reduction

Value through financial and economic impact



Impact of malaria on the workforce

Newcrest Mining's Lihir Island (PNG) mining site

Reduction in malaria cases and work days lost through LLINs & ACTs

Investment in malaria R&D

Support for Lihir malaria elimination effort

2500 cases

8000

work days lost in 2009

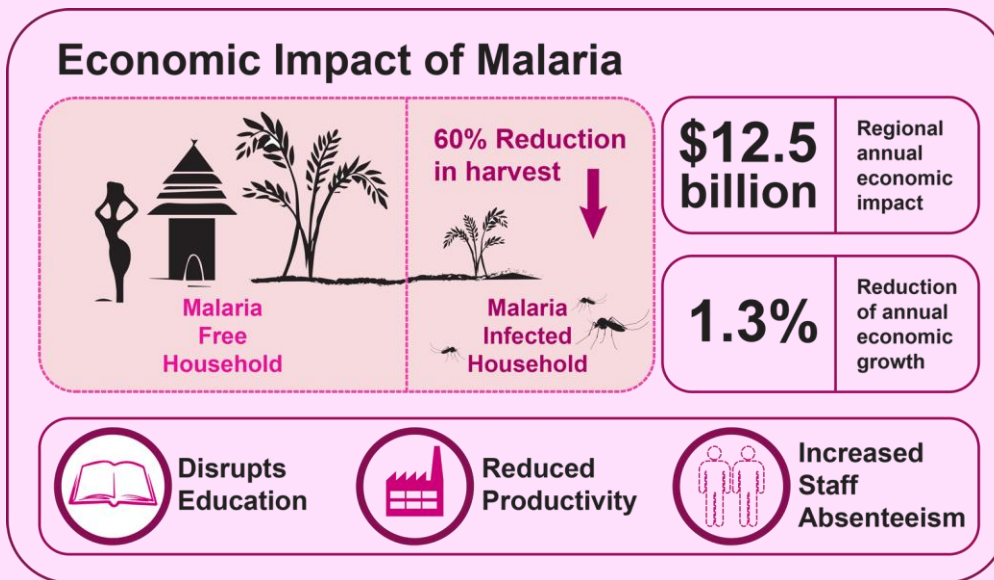
<500

cases by year-end 2012

Value through financial and economic impact



Addressing a major barrier to economic development



\$208.6 billion

NPV of malaria reduction & elimination during 2013-35

MMV is grateful for the support of the following donors

